

#### City of Cincinnati Primary Care Board of Governors Meeting

June 12, 2024

Agenda

Michelle Burns	Timothy Collier	Robert Cummings	Dr. Angelica Hardee
Dr. Camille Jones	Dr. Phil Lichtenstein	Luz Schemmel	Debra Sellers
Jen Straw	Erica White-Johnson	Dr. Bernard Young	
	Please raise your virtual hand via Zoom w nless actively speaking/presenting (With		_
6:00 pm – 6:05 pm	Call to Order and Roll Call		
6:05 pm – 6:10 pm	Vote: Motion to approve the Min	utes from May 8, 2024, CCPC I	Board Meeting.
Execu	tive Committee		
6:10 pm – 6:20 pm	Ms. Michelle Burns, Personnel Con Introduction of Board Member Pro – handout • Vote: Motion to approve new members of the CCPC	ospects: Mr. John Kachuba, Ms Mr. John Kachuba, Ms. Alexiu	s. Alexius Cook, Ms. Renu Bakshi s Cook, and Ms. Renu Bakshi as
Specie	al Presentation		
6:20 pm – 6:40 pm	Dr. Tanara Ellis, PharmD Clinical Pharmacy Presenta	ation– <b>handout</b>	
Leade	ership Updates		
6:40 pm – 6:50 pm	Ms. Joyce Tate, Chief Executive Of CEO Report Personnel Actions – <b>hando</b>		
6:50 pm – 7:00 pm	Mr. Mark Menkhaus Jr., Chief Fina CFO Report – <b>handout</b>	ncial Officer	
New	<u>Business</u>		
7:00 pm – 7:05 pm	Public Comments		
7:05 pm	Adjourn		
Documents in the Pac	ket but not presented.		
Efficiency Upa questions/con	late is included in the packet. Please co cerns.	ontact Dr. Geneva Goode (Effic	iency Update) with any
	Next Meetin	g – July 10, 2024	

Mission: To provide comprehensive, culturally competent, and quality health care for all.

#### **CCPC Board of Governors Meeting Minutes**

Wednesday, May 8, 2024 Call to order at 6:00 pm

#### <u>Roll Call</u>

<u>CCPC Board members present</u> –Ms. Michelle Burns, Mr. Timothy Collier, Dr. Camille Jones, Dr. Phil Lichtenstein, Md, Ms. Luz Schemmel, Ms. Debra Sellers, Ms. Erica White-Johnson, Dr. Bernard Young

CCPC Board members absent -Dr. Angelica Hardee, Ms. Jen Straw

<u>Others present</u> – Ms. Sa-Leemah Cunningham, Ms. Joyce Tate, Mr. Mark Menkhaus Jr, Dr. Geneva Goode, Dr. Michelle Daniels, Ms. Angela Mullins, Dr. Edward Herzig, Mr. Ian Doig

#### CCPC Board Meeting Agenda Pa

	Meeting Agenda Pa		
Торіс	Discussion/Action	Motion	Responsible Party
Call to Order/Moment of Silence	The meeting was called to order at 6:00 p.m. The board gave a moment of silence to recognize our two most important constituencies; the staff and patients.	n/a	Mr. Tim Collier
Roll Call	9 present; 2 Absent	n/a	Ms. Sa-Leemah Cunningham
Minutes	Motion: That the City of Cincinnati Primary Care Board of Governors approves the minutes of the April 10, 2024, CCPC Board Meeting.	M: MS. Michelle Burns 2 <sup>nd</sup> : Ms. Erica White- Johnson Action: 8 Yes, 1 Abstain- Passed	Mr. Tim Collier
	Executive Committee	1	- 1
Board Committees	<ul> <li>Mr. Tim Collier discussed board committees with the board members.</li> <li>Mr. Collier announced that as a policy board, the board needs to get serious about establishing board committees.</li> <li>Mr. Collier encouraged members to review the bylaws to see which committee they would best serve.</li> <li>Mr. Collier informed the board that they will review the board bylaws at an upcoming meeting. He said he will lean on the committee chairs to help format the individual committees.</li> <li>If the board has any additional questions, Mr. Collier invited the board to contact the Board Clerk, CEO and Board Chair</li> <li>Dr. Lichtenstein inquired about what the exact committees are.</li> </ul>	n/a	Mr. Tim Collier

	<ul> <li>officers only.</li> <li>Finance Committee</li> <li>Planning and Development Committee</li> <li>Personnel Committee</li> <li>Clinical and Quality Assurance Committee</li> <li>Ms. Burns is currently the chair of the Personnel Committee.</li> </ul>		
	Old Business		
CEO Update	<ul> <li>Ms. Tate gave her CEO Update and shared the latest CHD Personnel Actions with the Board.</li> <li>Ohio Association of Community Health Centers (OACHC) Annual Meeting <ul> <li>Ms. Tate informed the board that staff members attended the OACHC Annual Meeting in Columbus, Ohio.</li> <li>Ms. Tate explained staff members attended workshops, brought back updates, and were excited about what they learned.</li> </ul> </li> <li>Project Updates <ul> <li>Ms. Tate informed the board that the team is moving forward with the Crest Smile Shoppe move to the Avondale Towne Center, next to the Ambrose Clement Health Center. She elaborated that the process has been extensive due to many changes in project officers at HRSA.</li> <li>Ms. Tate announced that CCPC has a new project officer at HRSA, Mr. Robert Brown, who has more time to dedicate to CHD/CCPC projects.</li> <li>The three big projects that were in motion were Crest Smile Shoppe Move, Minor renovations at the Price Health Center and the Call Center Expansion at the Burnet &amp; King location.</li> <li>Ms. Tate informed the board that HRSA had been giving push back on the call center expansion; due to Burnet and King not being a service site. Also, due master plan findings for the building—team may not want to invest money expanding in a building they may vacate.</li> </ul> </li> <li>Grant for Roberts Expansion <ul> <li>Ms. Tate updated that the team may hear back about the ODH Grant for Roberts expansion in late May 2024.</li> </ul> </li> <li>Personnel Actions <ul> <li>Ms. Tate presented current CCPC Personnel Actions that were approved at the March Board of Health Meeting.</li> </ul> </li> </ul>	n/a	Ms. Joyce Tate

	CCPC welcomes 4 Dental Assistants, 1     Medical Assistant, 1 Physician, 1 WIC		
	Promotion.		
Risk Management	Ms. Angela Mullins presented the updated 2024		
Plan	Patient Safety and Risk Management Plan with the		
	Board.		
	Highlights		
	• See the attached policy in the agenda packet.		
	• Ms. Mullins discussed the updates to the plan		
	<ul> <li>Did updates to the distribution of duties, from the Director of Nursing (Pick)</li> </ul>		
	from the Director of Nursing (Risk Manager, Assistant Health Commissioner)	<b>M</b> : Ms.	
	to Ms. Mullins.	Michelle	
	• The changes are on Pages 3 and 8 of the	Burns	Ms. Angela
	policy.	2 <sup>nd</sup> : Action: Dr.	Mullins
	<ul> <li>Ms. Mullins discussed a change that needs to be made on page 8, which is in</li> </ul>	Bernard	
	reference to the reporting structure. The	Young 9-0 Passed	
	risk manager reports directly to the	9-0 Passed	
	director of nursing, Also, the overall		
	responsibility of risk management will be		
	<ul><li>shared between the CEO and the CMO.</li><li>Previously, this policy was reviewed and</li></ul>		
	updated in 2023.		
	Ĩ		
	Vote: Motion to Approve the Patient Safety and Risk		
	Management Plan, with the necessary corrections.		
Finance Update	Mr. Mark Menkhaus Jr. reviewed the financial data		
	variance between FY23 and FY24 for the month of March 2024.		
	Please see the memo and presentation attached		
	to the agenda.		
	• Mr. Menkhaus informed the board that \$5.7		
	million was received for the Medicaid		
	Maximization payment. This will reflect on the		
	May report.		
	<ul> <li>Highlights</li> <li>Health Center Disaster hours continue to be</li> </ul>		
	• Health Center Disaster hours continue to be low.		
	<ul> <li>School Based Disaster Hours continue to be</li> </ul>	n/a	Mr. Mark
	low.		Menkhaus Jr.
	• Revenue decreased 1.20%.		
	• Grant revenue decreased 21.14%.		
	• Self-paid patients decreased 8.84%.		
	<ul> <li>Medicare increased 4.51%.</li> <li>Medicaid decreased by 25.12%.</li> </ul>		
	<ul> <li>Private Pay decreased by 25.12%.</li> <li>Private Pay decreased by 2.64%.</li> </ul>		
	• Medicaid managed care increased 1.35%.		
	$\circ$ 416—Offset decreased by 5.08%.		
	• Expenses increased 20.11%.		
	<ul> <li>Personnel expenses increased 19.10%.</li> <li>Material expenses increased 37.14%.</li> </ul>		
	<ul> <li>Contractual Costs increased 12.16%.</li> </ul>		
	• Fixed costs increased 27.52%.		

		n	ı
	<ul> <li>Fringes increased 21.69%.</li> <li>Net Gain was -\$1,241,309.82; decreased 130.29%.</li> <li>Invoices greater than 90 days were at 18% (below 20% is the goal).</li> <li>Invoices greater than 120 days were at 9% (below 10% is the goal).</li> <li>Days in Accounts receivable were 4.7 days.</li> </ul>		
	• No additional commentary from the board.		
	New Business		
New Business & Public Comments	<ul> <li>Ms. Burns announced that the personnel committee is actively recruiting new board members (due to the loss of 3 board members because of the end of term). Ms. Burns asked if the board knows anyone interested in coming on to the board, they can email Ms. Cunningham and leave their information for consideration with the personnel committee.</li> <li>Mr. Collier and Ms. Tate also encouraged current and future board members to become users of the CCPC Health Center services (Medical, Dental, Vision or Behavioral Health).</li> <li>No Public Comments.</li> </ul>	n/a	Mr. Tim Collier
Documents in the Packet but not presented.	<ul> <li>Efficiency Update is included in the packet.</li> </ul>	n/a	n/a

Meeting adjourned: 7:30 pm

Next meeting: June 12, 2024, at 6:56 pm.

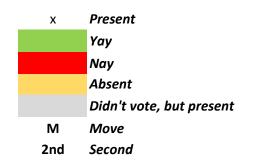
The meeting can be viewed and is incorporated in the minutes: <u>https://fb.watch/sD3CCP5B7R/</u>

Date: 5/8/2024 Clerk, CCPC Board of Governors Date: 5/8/2024 Dr. Angelica Hardee, Secretary

#### **CCPC Board of Governors**

Cincinnati Health Department May 8, 2024

Board Members	Roll Call	4/10/2024 Minutes	Patient Safety Risk Management Plan
Ms. Michelle Burns	х	М	М
Mr. Timothy Collier-Chair	х		
Mr. Robert Cummings	х		
Dr. Angelica Hardee			
Dr. Camille Jones	х		
Dr. Philip Lichtenstein	х		
Ms. Luz Schemmel	х		
Ms. Debra Sellers	х		
Ms. Jen Straw			
Ms Erica White-Johnson	х	2nd	
Dr. Bernard Young	x		2nd
Motion Result:	Quorum	Passed	Passed



STAFF/Attendees					
Sa-Leemah Cunningham (clerk)	х				
Joyce Tate, CEO	х				
Geneva Goode, DNP	х				
Mark Menkhaus Jr	х				
Edward Herzig, MD	х				
Michelle Daniels, PhD	х				
Angela Mullins	х				
Ian Doig	х				

June 4, 2024

To: City of Cincinnati of Cincinnati Primary Care

Cc: Tim Collier, Joyce Tate

Fm: Michelle Burns, CCPC Personnel Chair

Subj: Recommendation - Board Members

As the Personnel Chair of the CCPC Board I would like to submit the following recommendations to be presented at the June board meeting of additional board members. The following candidates have applied to serve and have spoken to the board chair, Timothy Collier and myself. The recommendations are as follows:

**Mr. John Kachuba** – Mr. Kachuba has served on several boards since 1997. He also was board chair of the CCPC board from 2015 to 2018. Mr. Kachuba is a user of the services provided by the Cincinnati Health Department. He is actively involved in social justice issues facing immigrants, the indigent and the homeless which is a part of the composition of those we serve. He has no actual or potential conflict of interest.

With Mr. Kachuba's past and current experience, I would like to recommend his approval to the CCPC board to fill one of the vacant positions.

**Mrs.** Alexius Cook - Mrs. Cook is a current user of services with the Cincinnati Health Department Dental site. She is a certified personal trainer and nutrition specialist. She doesn't have past board experience, but I feel she would bring her experience of working with individuals and recognizing their needs to ensure that we are providing what the community is seeking. Mrs. Cook feels that being on the board would mean being a part of an organization that helps put policies in place to ensure quality health care by providing feedback on how services can be improved and she will bring objectivity to the board so that new possibilities can be considered.

#### I recommend her approval to the CCPC board to fill one of the vacant positions.

**Ms. Renu Bakhshi** – Ms. Bakhshi would bring her community involvement to our board. She is interested in identifying community needs and assisting in quality initiatives that would help to strengthen and improve health equity in the community. Ms. Bakhshi is currently involved in Working in Neighborhoods (W.I.N) organization. She is eager to serve on the board in developing strategies to enhance board involvement in the community. Ms. Bakhshi is not a user of the services with Cincinnati Health Department.

#### I recommend her approval to the CCPC board to fill one of the vacant positions.

Please approve the above recommendation to be presented to the full board at the June meeting and installed and sworn-in by the Clerk to the Board for the July 2024 meeting.

Thank you, Michelle C. Burns CCPC Personnel Committee Chair

#### Interdepartmental Correspondence Sheet



Date: 5/28/2024

To: MEMBERS of the BOARD of HEALTH

From: Grant Mussman, MD MHSA, Health Commissioner

Copies: Leadership Team, HR File

#### Subject: PERSONNEL ACTIONS for May 28, 2024 BOARD of HEALTH MEETING

#### **NON-COMPETITIVE APPOINTMENT – pending EHS and/or background check**

ACCOUNTANT

#### **SHEILA BONNER** (Retirement vacancy)

NURSING SUPERVISOR

NURSING

Salary Bi-Weekly Range: \$3,297.61 to \$4,131.72 Revenue Fund Sheila Bonner is a seasoned Registered Nurse (RN) with more than 22 years of experience in a wide array of clinical practice settings. She has more than three years of nursing management experience including most recently supervision of a clinical site within The Little Clinic network, a subsidiary of Kroger. She also has experience in quality management, risk management, public health, maternal child health, and inpatient care. Sheila has a Bachelor of Science Degree in nursing from Indiana Wesleyan University and a Master of Science Degree in Nursing from Xavier University. Sheila is also a board-certified Family Nurse Practitioner. Sheila will be a tremendous addition and asset to the department of nursing as well as the City of Cincinnati Primary Care (CCPC)..

#### **BRYAN KLUENER**

(Resignation vacancy) Salary Bi-Weekly Range:

Salary Bi-Weekly Range:\$2,577.67 to \$3,464.17General FundBryan Kluener holds a bachelor's degree in accounting and finance from Miami University. He has over 16years of experience in accounting and has worked in various sectors with General Electric, UC Health andNorthShore University Health Systems. With Mr. Kluener's experience, he will be an asset to the CincinnatiHealth Department team.

#### PAULA NAPIER

DENTAL ASSISTANT

CCPC

**FINANCE** 

(Resignation vacancy)

Salary Bi-Weekly Range:\$1,992.47 to \$2,104.81Revenue FundPaula Napier has a little over 2 years of experience as a dental assistant.She has experience working bothfront office, scheduling/confirming patients and back office, assisting in four handed dentistry.Sheexpressed a passion for public health and interest in working with our pediatric dental population.Paulareceived excellent recommendations from her references.We think she will be a great asset to theCincinnati Health Department Dental Team.

#### PERSONNEL ACTIONS for May 28, 2024, BOARD of HEALTH MEETING Page 2 of 2

#### SAMUEL V. SMITH

(Resignation vacancy)

Salary Bi-Weekly Range:

I am pleased to introduce Dr. Samuel V. Smith, D.O., as our newest addition to the medical team. With a rich history of serving diverse communities across Ohio and New York, Dr. Smith brings extensive experience as a primary care physician and urgent care specialist. His commitment to healthcare, demonstrated through clinical practice and academic roles, aligns seamlessly with our mission of promoting community well-being. We warmly welcome Dr. Smith and look forward to his valuable contributions to our health department's endeavors.

#### **CIERA TELLIS**

(Retirement vacancy) Salary Bi-Weekly Range:

\$1,992.47 to \$2,104.81 **Revenue** Fund Ciera Tellis is an experienced dental assistant with 7 years of dental experience. She has experience working in pediatric and general dentistry. Ciera has worked both front office, scheduling/confirming patients as well as back office, assisting in four handed dentistry. We think she will be a great asset to the Cincinnati Health Department Dental Team.

DENTAL ASSISTANT

MEDICAL ASSISTANT

#### **BRANDY THOMPSON**

(Resignation vacancy) Salary Bi-Weekly Range:

\$1,992.47 to \$2,104.81 The City of Cincinnati Primary Care would like to hire Brandy Thompson as a Medical Assistant. Ms. Thompson graduated from Cincinnati State with a Medical Assistant Diploma. She has over 17 years of experience as a medical assistant in different areas of primary care including internal medicine and general pediatrics. Ms. Thompson has a desire to serve patients, families, and the community. Her skills, knowledge, and caring attitude with children and families will be an asset for the City of Cincinnati Primary Care - Price Hill Health Center.

#### **PROMOTION**

#### **ELIZABETH BAUR**

(Resignation vacancy)

Salary Bi-Weekly Range:

#### ADMINISTRATIVE SPECIALIST HEALTH COMMISSIONER

\$2,212.22 to \$3,363.28

Elizabeth Baur is presented for the Health Commissioner's Office Administrative Specialist position. Ms. Baur holds a Bachelor of Science in Communication from the University of Cincinnati and has more than a decade of experience in administration, marketing, and communications. Recently, she worked as an Administrative Technician in the City's Central Human Resources Department, where she focused on helping young people enter the workforce by developing career pathways through partnerships with local schools and organizations. Her expertise would be an asset to the Health Commissioner's Office

#### **BRIA FAVORS**

#### NURSING SUPERVISOR

(Transfer vacancy)

Salary Bi-Weekly Range: \$3,297.61 to \$4,131.72 **Revenue** Fund Bria Favors is currently a PHN II with the Cincinnati Health Department, Division of School and Adolescent Health. Ms. Favors has experience in a wide array of clinical practice settings, including but not limited to, school-based healthcare, hospital settings, and home health. She has more than two years of management experience including supervision of approximately fifty employees in a home health agency. She also has experience in precepting multiple nurses matriculating through nursing school. Bria holds a Bachelor of Science Degree in Nursing and is currently working on her Master of Science Degree in Nursing and Leadership from Xavier University. Bria will be a tremendous asset to the department of nursing as well as the City of Cincinnati Primary Care (CCPC).

#### PUBLIC HEALTH PHYSICAN **MEDICAL DIRECTOR**

\$5,773.28 to \$7,793.92

**Revenue Fund** 

CCPC

CCPC

General Fund

NURSING

General Fund

# Cimical Phanacy

Tanara N. Ellis, PharmD PGY1 Community-Based Resident University of Cincinnati James L. Winkle College of Pharmacy



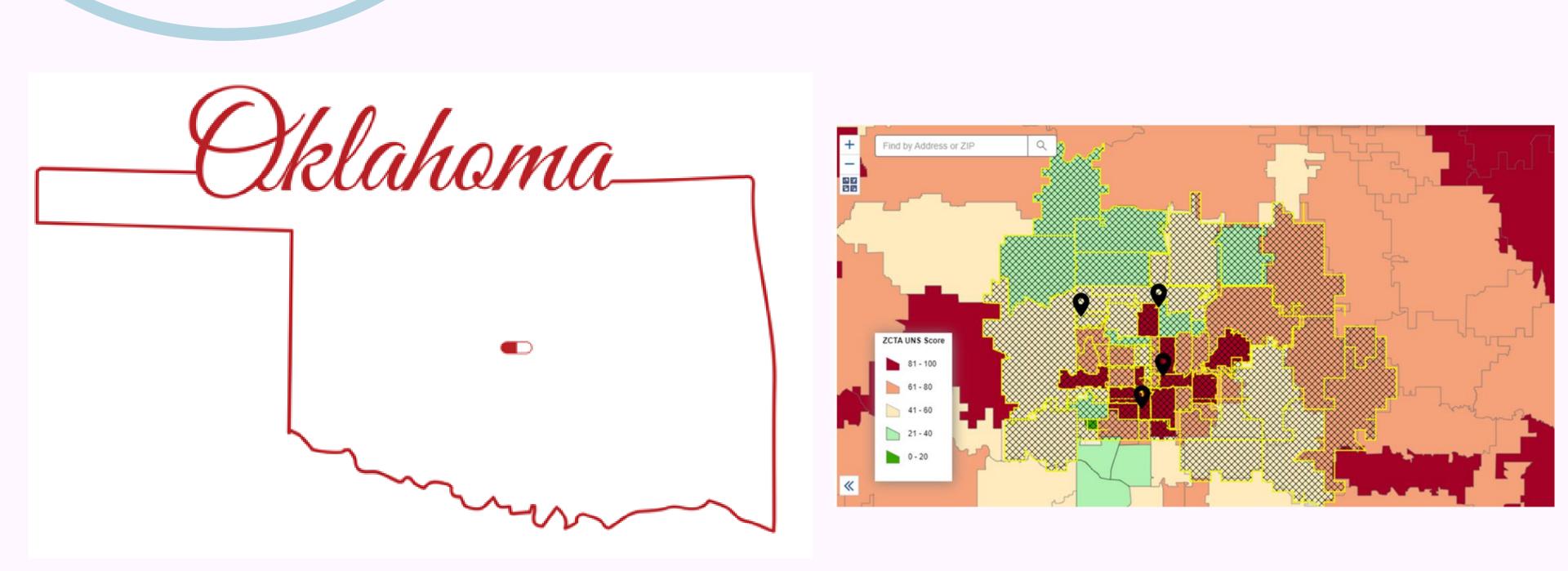


The Oath of a Pharmacist

"I promise to devote myself to a lifetime of service to others through the profession of pharmacy. In fulfilling this vow:'

- I will consider the welfare of humanity and relief of suffering my primary concerns.
- I will promote inclusion, embrace diversity, and advocate for justice to advance health equity.
- I will apply my knowledge, experience, and skills to the best of my ability to assure optimal outcomes for all patients.
- I will respect and protect all personal and health information entrusted to me.
- I will accept the responsibility to improve my professional knowledge, expertise, and selfawareness.
- I will hold myself and my colleagues to the highest principles of our profession's moral, ethical and legal conduct.
- I will embrace and advocate changes that improve patient care.
- I will utilize my knowledge, skills, experiences, and values to prepare the next generation of pharmacists.

I take these vows voluntarily with the full realization of the responsibility with which I am entrusted by the public."







To provide comprehensive, culturally competent and quality health for all.

To improve health outcomes and achieve health equity through access to quality services, a skilled health workforce, and innovative, high-value programs.

## HRSA



## **CCPC** Pharmacy Model

## **Clinical Pharmacy Program and Services**

**UC/CHD** Residency Projects

Summary & Final Thoughts

## CCPC Pharmacy Model

- The CCPC pharmacy model is centered around traditional dispensing services, with the pharmacists primarily serving patients on the benchtop alone
- The program is expanding to include clinical pharmacy services in response to the evolving landscape of healthcare and the inclusion of pharmacists as providers:
  - Incorporating clinical pharmacists into the healthcare team to provide 0 direct patient care and management of patients with chronic illnesses
  - Medication-therapy-management (MTM) services to include comprehensive medication reviews (CMRs), patient education and individual, personalized care plans

## Cinical Pharmacy

Pharmacists play a critical role in integrated primary care, working alongside other healthcare professionals to provide comprehensive and coordinated care to benefit patients. Clinical pharmacists employ their unique knowledge and skills to optimize medication use, manage chronic conditions, and promote disease prevention and wellness. Interventions made by pharmacists can prevent and manage adverse drug events (ADRs), help overcome barriers to medication adherence, combat treatment inertia, and improve clinical outcomes.

Marupuru S., et al. Healthcare (Basel). 2022;10(7):1207. Cowart K., et al. Prev Chronic Dis 2020;17:E40. Farland MZ., et al. Ann Pharmacother. 2013;47(6):781-789



## Hypertension

## Asthma/COPD



## Diabetes

## Hyperlipidemia



Residency Projects

## **Research Project**

My research project "Impact of Pharmacist-Physician **Collaboration in Federally** Qualified Health Centers" has been presented at APhA, OPA and OPRC. We plan to submit to APHA for publication.

## Business Plan

The proposed business plan was focused on adding transitions of care into the current clinical services to address the need for effective transitions of care for patients recently discharged from hospitals.





My QI project was to develop a service [NRT] and pilot the service for implementation. We developed an NRT protocol and are currently piloting at Price Hill Health Center.

## Research Background

- Pharmacist inclusion into patient care teams in various settings has been shown in the literature to improve clinical outcomes for patients with chronic conditions
  - Pharmacist-Physician collaboration positively impacts glycemic control in patients with diabetes with achievement of glycemic control (A1C <7) in a shorter median time compared to those receiving usual care

Marupuru S., et al. Healthcare (Basel). 2022;10(7):1207. Cowart K., et al. Prev Chronic Dis 2020;17:E40. Farland MZ., et al. Ann Pharmacother. 2013;47(6):781-789



### • Hypothesis:

• Pharmacist interventions have a positive impact on hemoglobin A1C values as defined by clinical quality measures (CMS122v11)

### • Primary Endpoint:

• Mean absolute change from baseline A1C to post-pharmacist engagement

### Secondary Endpoints:

- Completed pharmacist-led diabetes self-management interventions (education, lifestyle changes, and medications) added & adjustments) categorized and totaled
- Number of completed visits and revenue generated (in dollars)
- Medication adherence (proportion of days covered or PDC)



Patient Cohorts

Cohort 1

Patients who received care from the primary care team

Patients who received care from the primary care team and clinical pharmacist

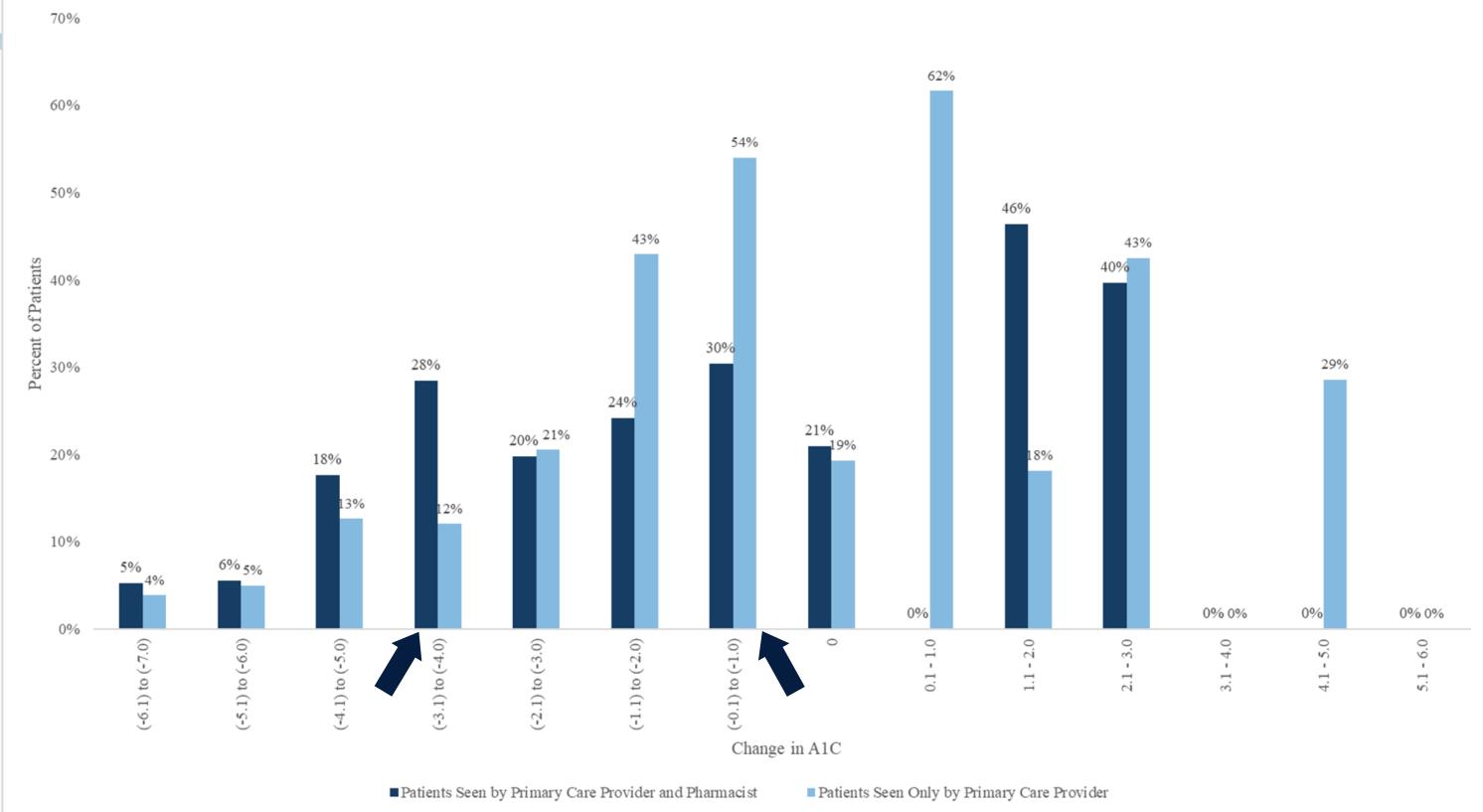
Inclusion criteria:

All non-pregnant patients, ≥18 years old, diagnosis of Type II diabetes, A1C ≥9%, and received care during the study period (October 2021 to December 2023)

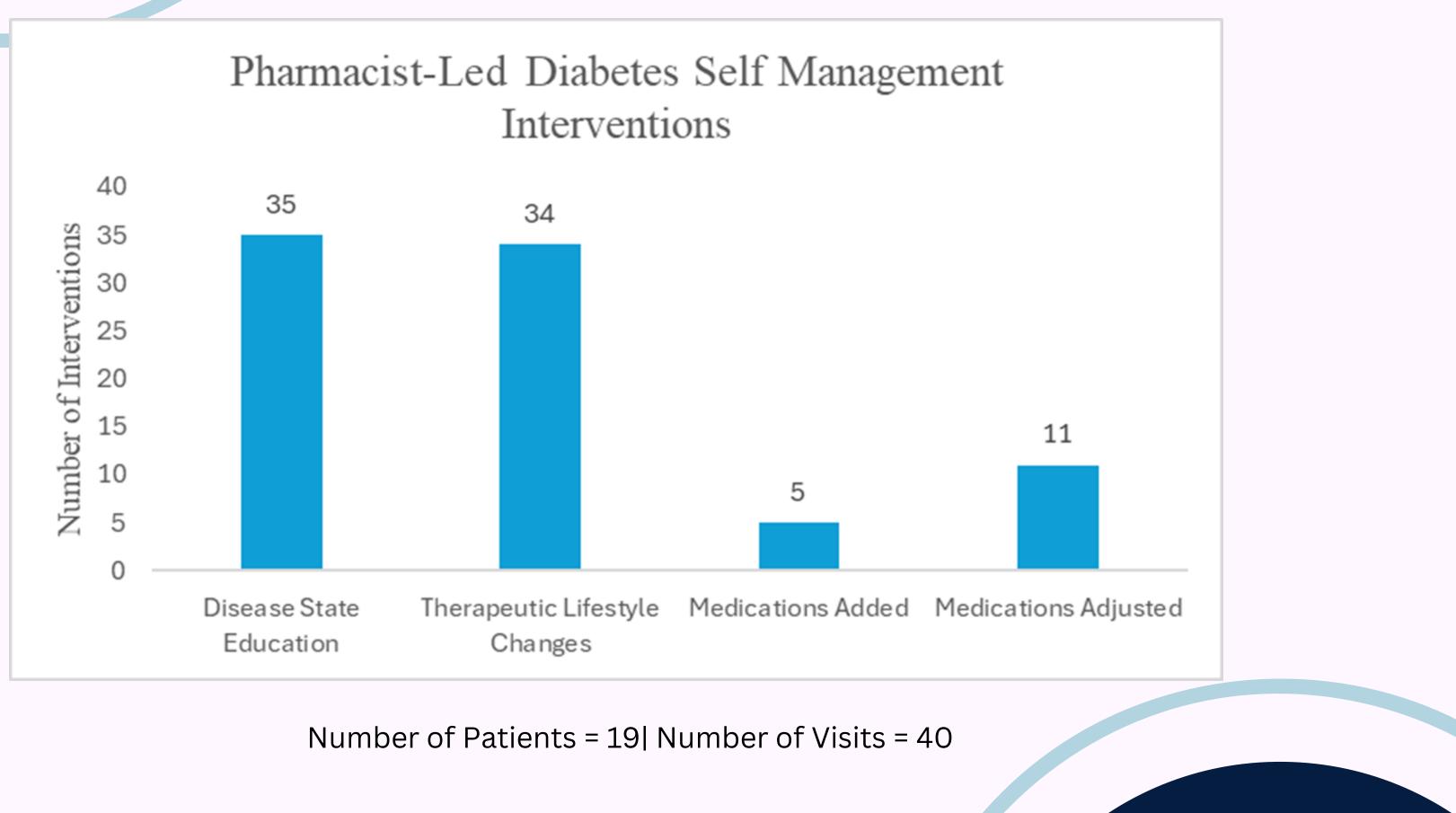


Cohort 2

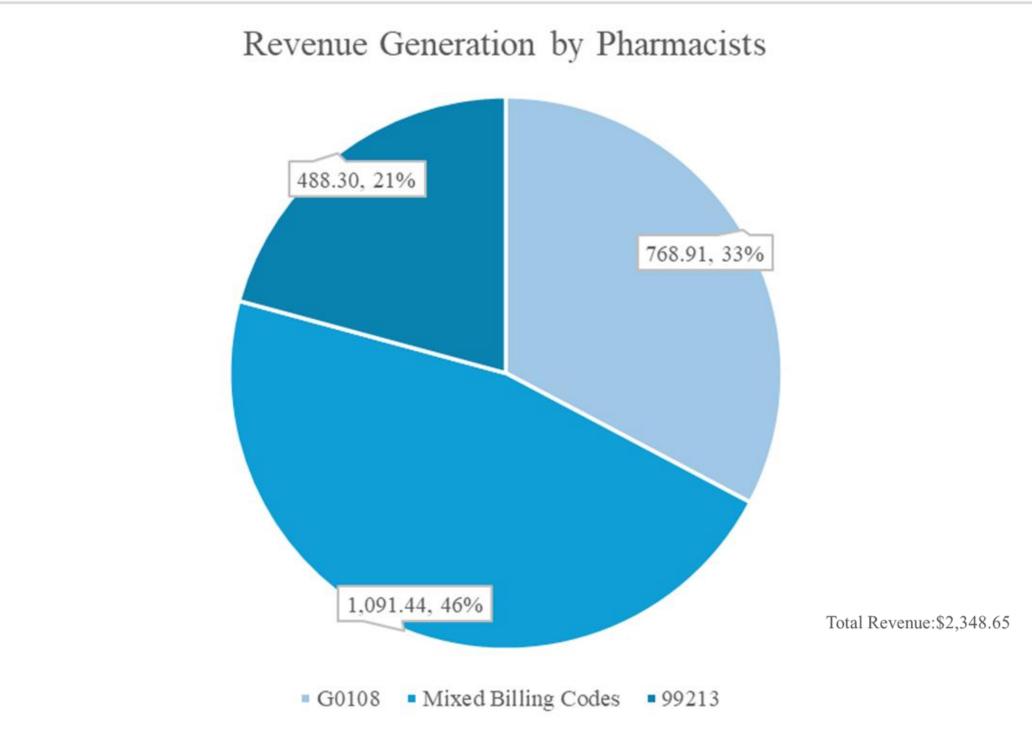
Cohort 1 v Cohort 2 Change in A1C



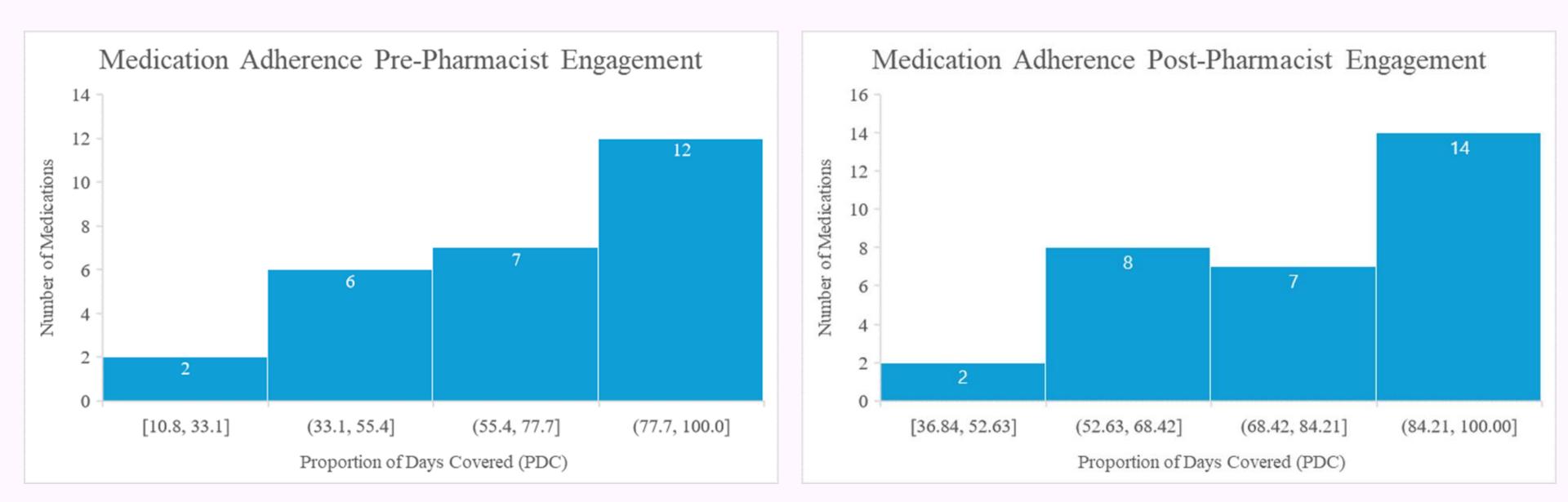
## Interventions







Mixed billing codes: G-108, 99605, TX016, and 99213-215 across multiple visits



There are 27 medications which were analyzed pre-pharmacist engagement and 31 medications post-pharmacist engagement. The average adherence was 68.9% and 79.5% respectively (n=13)

Research Summary

- There is no statistical difference ( $p > \alpha$ ) in the mean change of A1C **between** the groups (p=0.8392,  $\alpha$ =0.05)
- There is a statistical difference ( $p < \alpha$ ) in the mean change of A1C within the groups in Cohort 1 and Cohort 2: (p = < .00001,  $\alpha = 0.05$ ) and  $(p=0.0488, \alpha=0.05)$
- There is no statistical difference ( $p > \alpha$ ) between adherence pre and post pharmacist engagement (p=0.067,  $\alpha$ =0.05)
- Pharmacists provided disease state education and recommended therapeutic lifestyle changes in a majority of visits
- Most revenue generated during the study period was due to G-code billing (\$768.91)



## CCPC Clinical Pharmacy

- Given the findings of our research project, pharmacists provide care to patients, *no different* than the care provided by the primary care team and support the expansion of pharmacist roles to include disease state management within CHD
  - Per our CPA, pharmacists can manage patients with diabetes, hypertension, asthma/COPD and hyperlipidemia and at the discretion of the primary care provider
- Our physicians and nurse practitioners would have more time to see new patients, acute cases, same day appointments and manage more complex cases





	HEMOGLOBIN A1C		03/07/2024	2	1	Office Visit	Jonathan Burns, RPH
Ref. Range & Units	4.8 - 5.6 %	Û	02/22/2024	2	1	Office Visit	Jonathan Burns, RPH
Ttel. Ttalige & office	4.0 - 0.0 /0	0	02/08/2024	С		Office Visit	CCPC CLINICAL PHARMACY NORTHSIDE
03/08/24 15:13	6.4 ^ 🖻	Ú	01/24/2024	2	c c	Telephone	Willonda Lynch, CMA
12/04/23 12:11	>14.0 ^ 🖻	Û	01/18/2024	2	0	Office Visit	Ме
		Û	01/04/2024	2	1	Office Visit	Micaela Bresler, PharmD
08/07/23 15:45	12.0 ^ 🖻	Û	01/03/2024	С	) 🖻	Clinical Documentation	
05/08/23 11:49	>14.0 ^ 🗈		01/03/2024	С		Office Visit	CCPC CLINICAL PHARMACY MILLVALE
04/04/23 13:02	13.7 🔺 🖹		01/03/2024	e	0	ED	Tennie, Jay
		Û	12/20/2023	2	1	Office Visit	Micaela Bresler, PharmD
01/03/23 15:56	10.8 🔺 🖹	Ú	12/04/2023	2	1	Office Visit	Meron J Hirpa, MD
	_						



Final Thoughts

LC is a 60-year-old female seen by the clinical pharmacy program from 12/20/23 to 3/07/24. At our first visit, she had an A1C of >14, was chronically fatigued and unable to stay awake during our visit. She could not walk well or enjoy time with her family due to her T2DM. After our last visit, her A1C was 6.4. She has more energy, enjoy time with her family and go on walks with her grandson. She "feels great" and that she has "come back alive"







## To create a healthier community by serving one patient at a time...



# Cimical Phanacy

Tanara N. Ellis, PharmD PGY1 Community-Based Resident University of Cincinnati James L. Winkle College of Pharmacy









**DATE**: June 12, 2024

#### TO: City of Cincinnati Primary Care Governing Board

**FROM**: Mark Menkhaus, Jr., CFO

**SUBJECT**: Fiscal Presentation April 2024

#### **Fiscal Presentation**

Fiscal Presentation for April 2024.

- For FY24, as of April 2024, Cincinnati Primary Care had a net gain of \$973,982.48.
- In FY23, April had a net gain of \$2,932,414.26. Comparing FY24 with FY23 shows a decrease of \$1,958,431.78. This decrease is due in part to the Medicaid Maximization payment from FY21 that was received in October 2022 in the amount of \$4,831,974.95.
- Revenue increased by \$3,320,969.60 from FY23. This was mainly due to the FEMA reimbursement payment for COVID related expenses. We did receive the FY23 Medicaid Maximization in May for the amount of \$5,735,273.94.
- Expenses increased by \$5,279,401.38 from FY23. The increase is filled positions and a corresponding increase in Fringe benefits. The increase is also due to Harm Reduction Services and document storage fees from FY23 being paid in FY24.
- Here are charges for disaster regular hours and overtime as it relates to COVID-19 for FY24 and FY23 for April.

Clinics					
FY24	FY23				
\$17,725.65	\$48,136.87				
\$ 0.00	\$ 4,260.68				
\$17,725.65	\$52,397.55				
	<b>FY24</b> \$17,725.65 \$ 0.00				

School Based					
Type Labor Cost FY24 FY22					
Disaster Regular	\$2,838.72	\$40,414.16			
Disaster Overtime	\$ 0.00	\$ 6,778.57			
Total	\$2,838.72	\$47,192.73			

#### **April Payor Mix Highlights:**

	Medicaid	Commercial	Medicare	Self-Pay
Medical	-11%	1%	1%	6%
Dental	-5%	0%	1%	6%
School-Based Medical	-8%	0%	0%	8%
School-Based Dental	4%	-1%	0%	7%
Behavioral Health	-14%	-5%	0%	6%
Vision	-7%	0%	0%	6%

#### Accounts Receivable Trends:

• The accounts receivable collection effort for April for 90-days is 18% and for 120-days is 11%. Our aim for the ideal rate percentage for 90-days is 20% and our 120-days is 10%. The rate for 90-days remained the same from the previous month and the rate for 120-days increased by 2% from the previous month.

#### Days in Accounts Receivable & Total Accounts Receivable:

• The days in accounts receivable have increased slightly from the month before by 2.8 days. The days in accounts receivable is well below the average (40.7 days) of the past 13 months at 34 days.



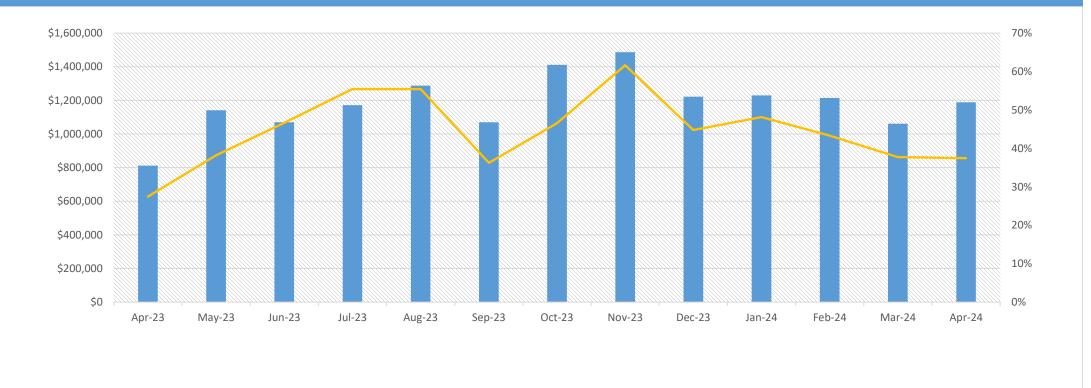
#### City of Cincinnati Primary Care Profit and Loss with fiscal year comparison April 2023 - April 2024

	FY24 Actual	FY23 Actual	Variance FY24 vs F23
Revenue			
8536-Grants\State	\$120,000.00	\$0.00	\$0.00
8556-Grants\Federal	\$3,581,617.23	\$4,520,156.63	-20.76%
8563-Board of Ed Svc (School Nurses Sal.)	\$4,159,327.03	\$0.00	0.00%
8571-Specific Purpose\Private Org.	\$5,000.00	\$0.00	0.00%
8617-Fringe Benefit Reimbursement	\$0.00	\$0.00	0.00%
8733-Self-Pay Patient	\$760,188.04	\$822,931.23	-7.62%
8734-Medicare	\$4,300,673.26	\$4,210,478.78	2.14%
8736-Medicaid	\$8,029,304.41	\$9,929,436.88	-19.14%
8737-Private Pay Insurance	\$1,101,047.14	\$1,000,717.88	10.03%
8738-Medicaid Managed Care	\$5,348,448.05	\$5,009,253.00	6.77%
8739-Misc. (Medical rec.\smoke free inv.)	\$777,162.56	\$223,243.25	248.12%
8932-Prior Year Reimbursement	\$1,564,082.80	\$481,967.73	224.52%
416-Offset	\$4,292,157.87	\$4,519,853.41	-5.04%
Total Revenue	\$34,039,008.39	\$30,718,038.79	10.81%
Expenses			
71-Personnel	\$17,038,045.68	\$14,258,316.61	19.50%
72-Contractual	\$5,091,367.63	\$4,602,618.46	10.62%
73-Material	\$2,464,690.42	\$1,992,988.79	23.67%
74-Fixed Cost	\$1,658,233.39	\$1,336,564.47	24.07%
75-Fringes	\$6,812,688.79	\$5,595,136.20	21.76%
Total Expenses	\$33,065,025.91	\$27,785,624.53	19.00%
Net Gain (Losses)	\$973,982.48	\$2,932,414.26	-66.79%

CHD/CCPC Finance Update June 12, 2024

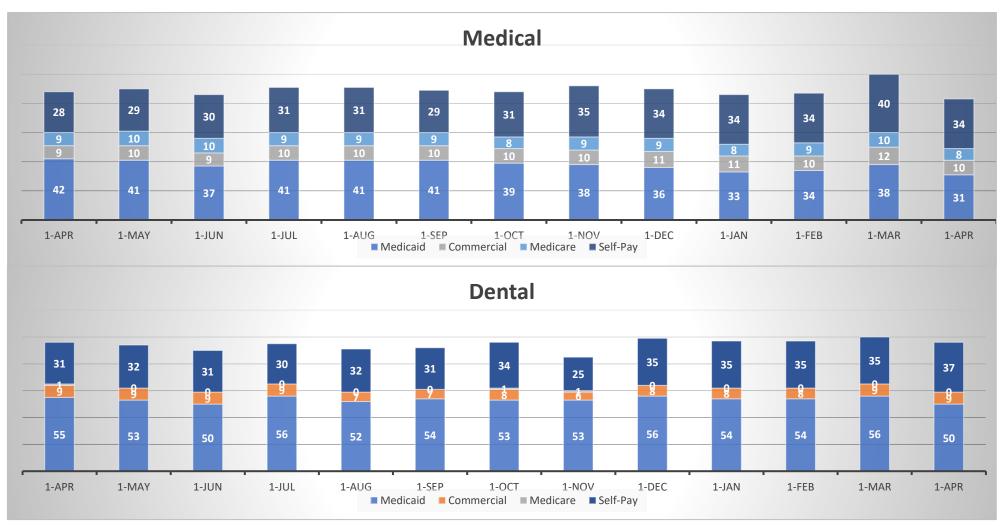
## Revenue Presentation

## Monthly Visit Revenue

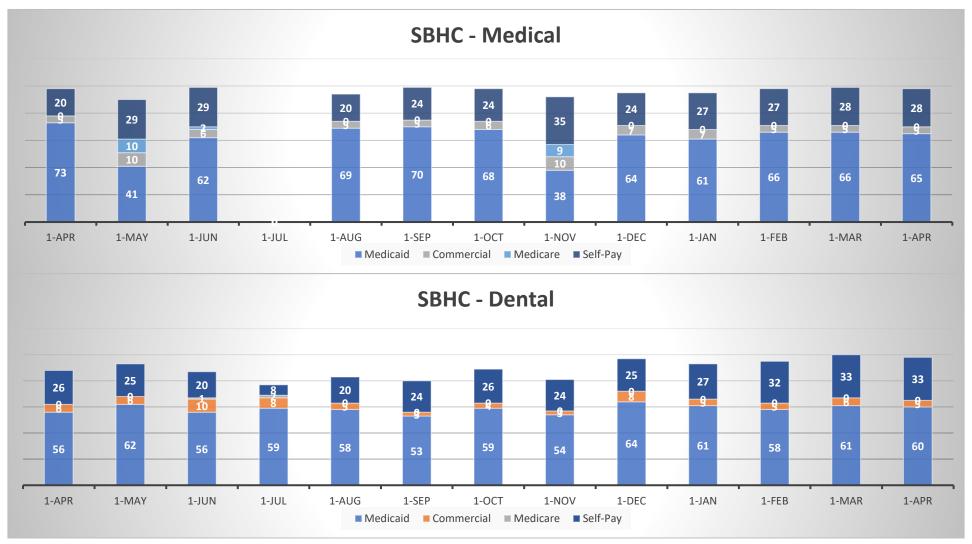


Collections % Gross Collections

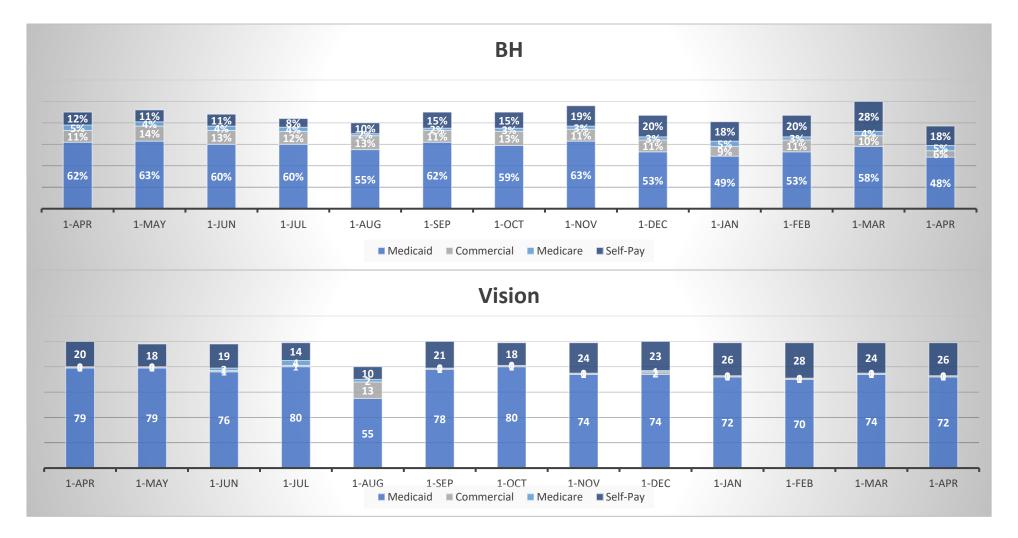
# Payor Mix



# Payor Mix

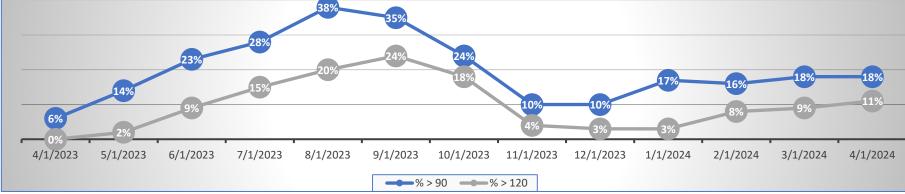


## Payor Mix



### AR Trends

Aging Period	Insurance	Patient - All	Patient - On Pmt Plan	Patient - Not on Pmt	Total	% Total
	April	April	April	Plan April	April	April
0 - 30	\$1,605,313	\$143,251	\$968	\$142,282	\$1,748,563	51.94%
31 - 60	\$435,905	\$146,837	\$1,438	\$145,400	\$582,743	17.31%
61 - 90	\$284,045	\$132,246	\$880	\$131,365	\$416,291	12.37%
91 - 120	\$159,046	\$94,585	\$733	\$93,852	\$253,632	7.53%
121 - 150	\$149,894	\$30,608	\$862	\$29,745	\$180,501	5.36%
151 - 180	\$108,485	\$13,273	\$436	\$12,837	\$121,758	3.62%
181 - 210	\$186,149	\$6,689	\$215	\$6,474	\$192,838	5.73%
211+	(\$17,891)	(\$112,202)	\$433	(\$112,635)	(\$130,092)	-3.86%
Total	\$2,910,947	\$455,287	\$5 <i>,</i> 966	\$449,321	\$3,366,234	
% > 90	20%	7%	45%	7%	18%	
% > 120	15%	-14%	33%	-14%	11%	
		38%				



## Day in AR & Total A/R



Days AR — Total AR

### **CCPC Board Meeting – Efficiency Update**

June 2024

### **Medical/Behavioral Health**

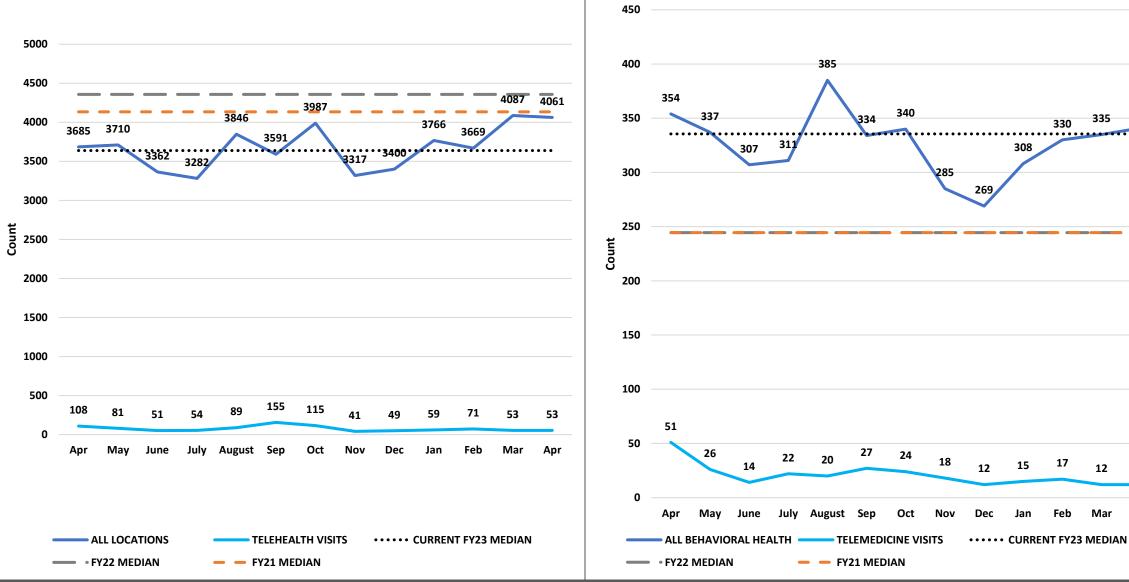
#### **NUMBER OF VISITS - ALL LOCATIONS**

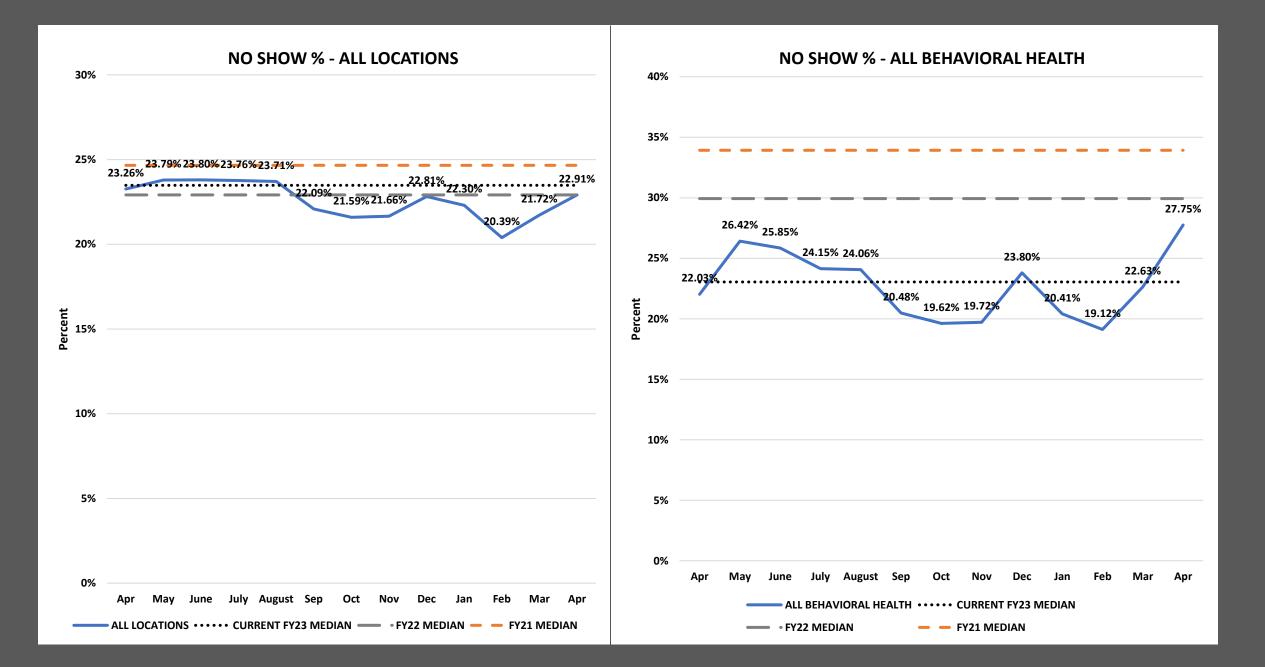


341

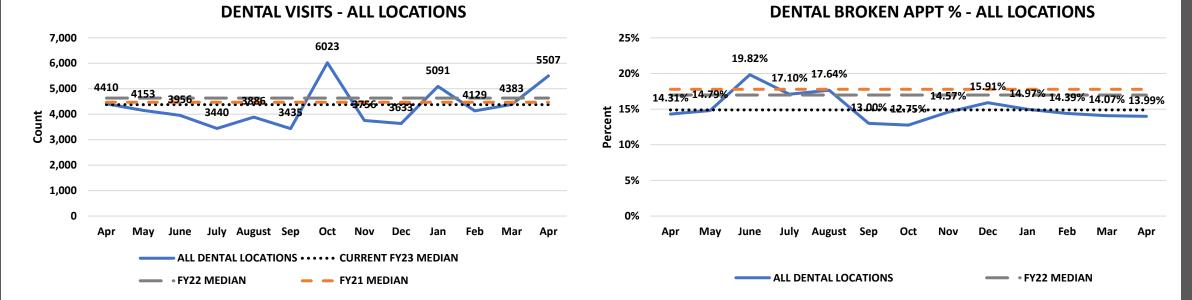
12

Apr

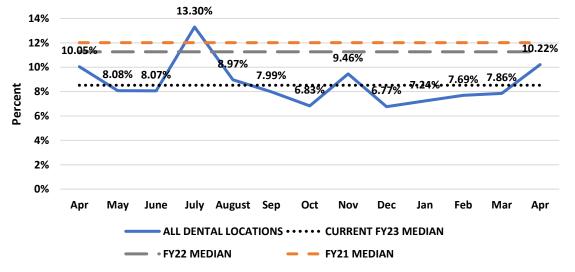




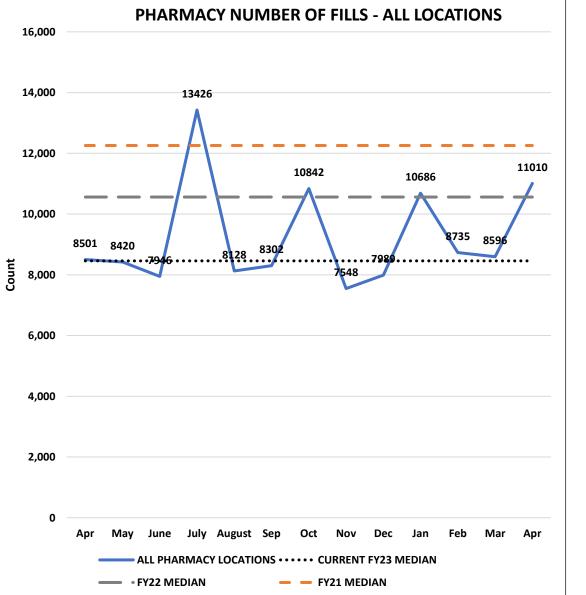
### Dental

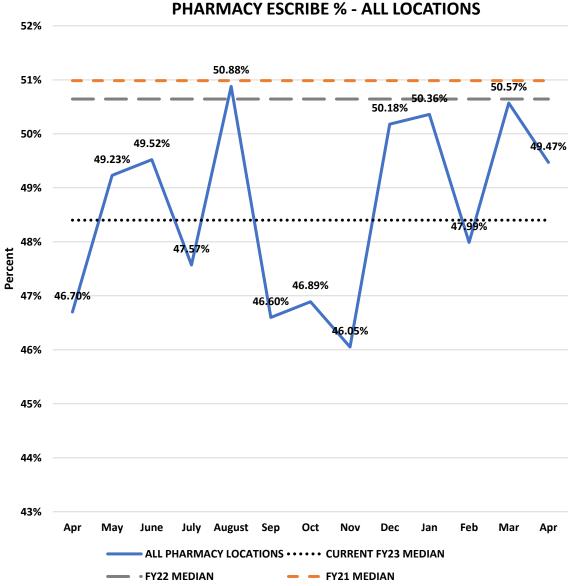


**DENTAL NEW PATIENT % - ALL LOCATIONS** 

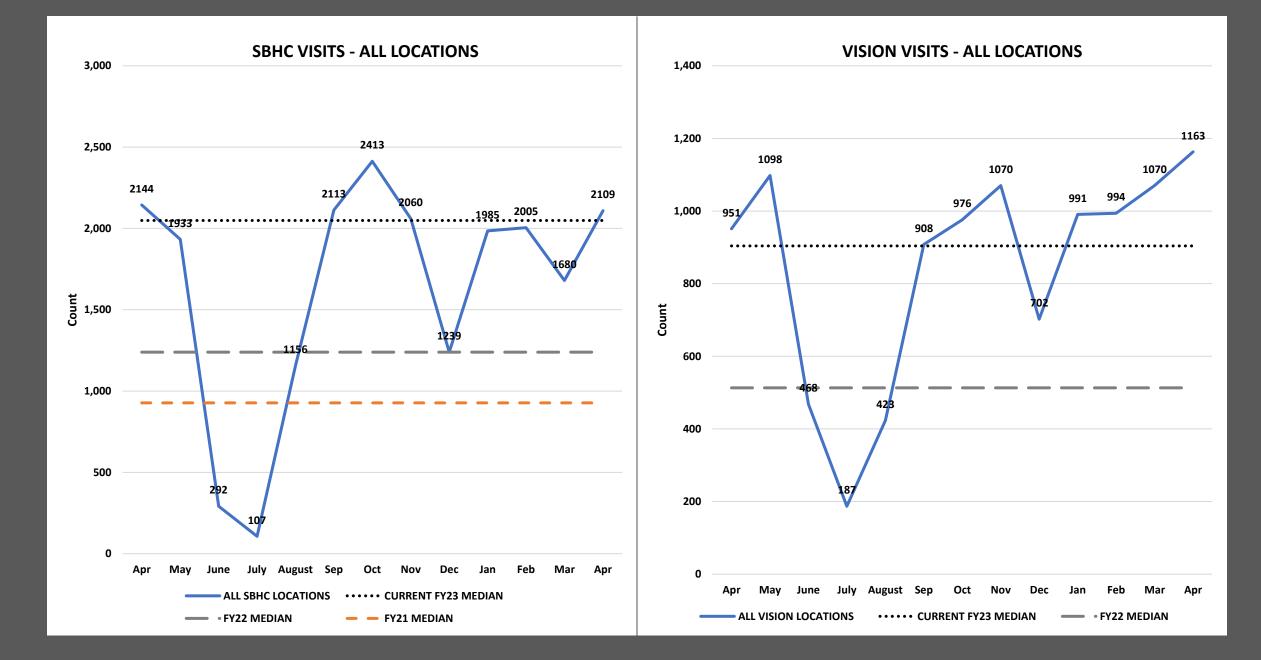


## Pharmacy





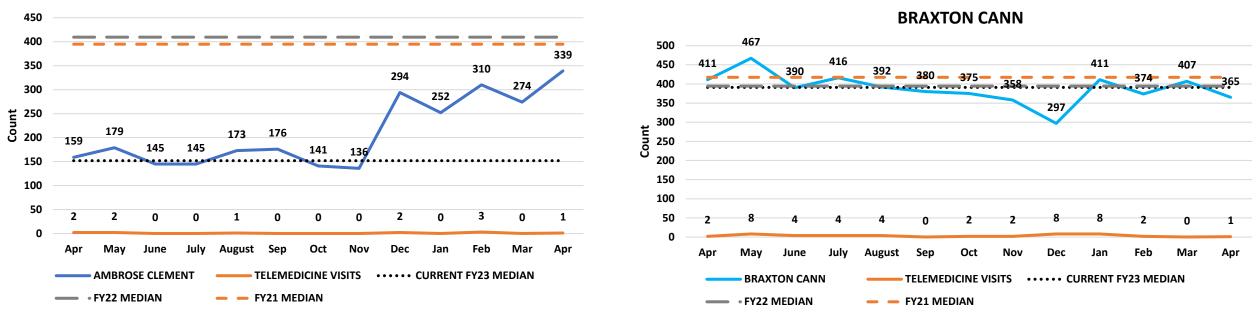
### **School Based Health Centers**



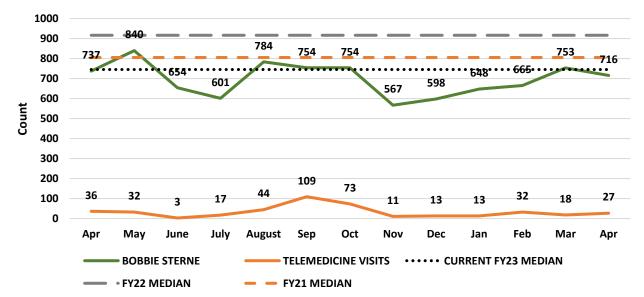
## **Supplemental Slides**







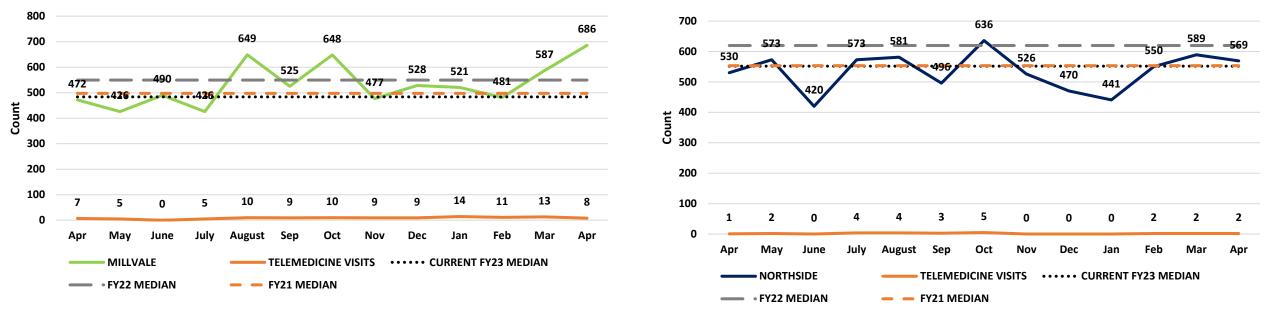
**BOBBIE STERNE** 



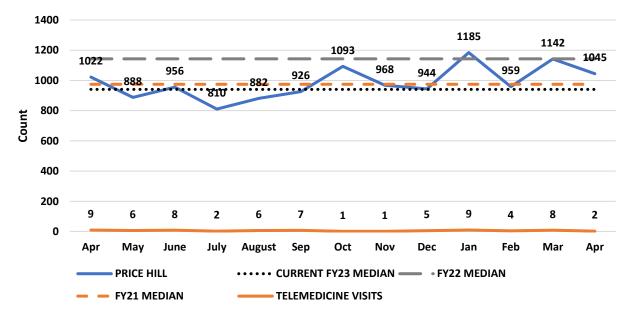
MILLVALE

VISITS

NORTHSIDE



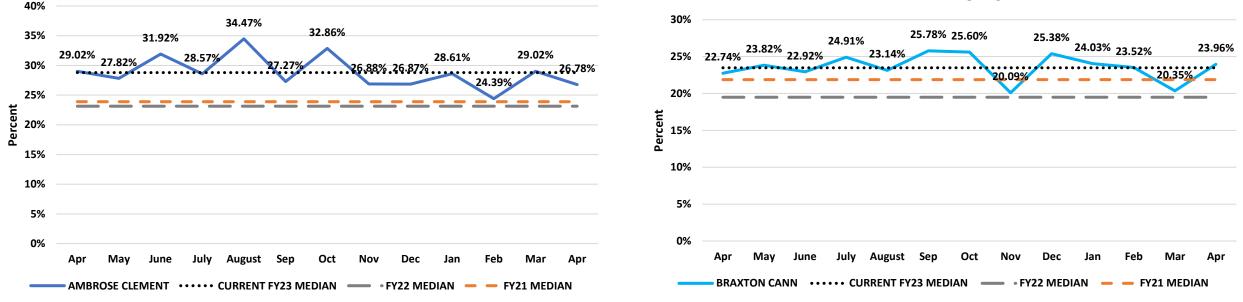
PRICE HILL



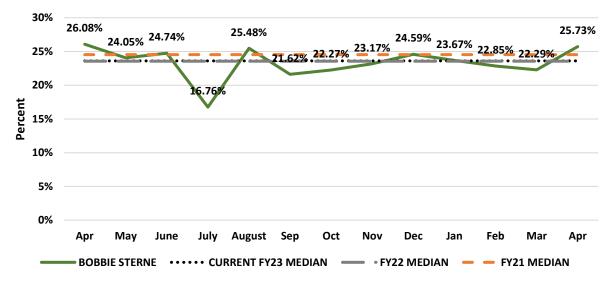
AMBROSE

**NO SHOW PERCENT** 

**BRAXTON CANN** 



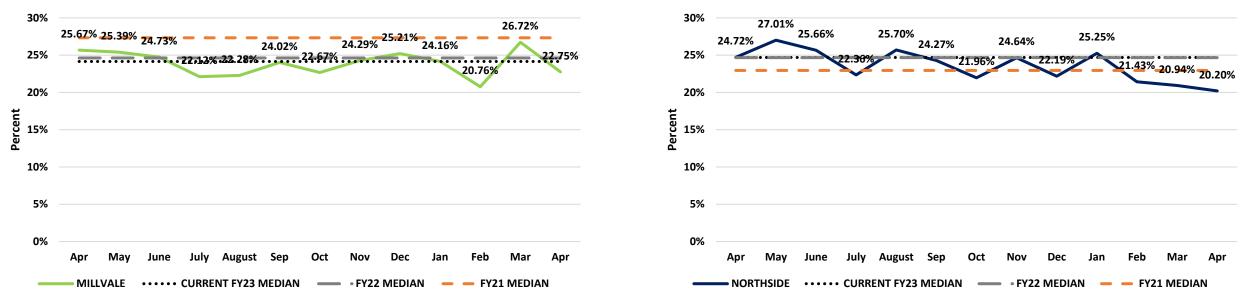
**BOBBIE STERNE** 



### **NO SHOW PERCENT**

MILLVALE

#### NORTHSIDE



PRICE HILL

